



# **Down Syndrome Association of Greater Cincinnati**

December 31, 2022

Financial Statements and Independent Accountants' Review Report

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI  
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## INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors  
Down Syndrome Association of Greater Cincinnati  
Cincinnati, Ohio

We have reviewed the accompanying financial statements of Down Syndrome Association of Greater Cincinnati (a nonprofit corporation), which comprise the statement of financial position as of December 31, 2022, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Down Syndrome Association of Greater Cincinnati and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

### Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying 2022 financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

### Other Matter

As described in the notes to the financial statements, during 2022, Down Syndrome Association of Greater Cincinnati adopted FASB ASC 842, *Leases*. Our conclusion is not modified with respect to that matter.

### Report on 2021 Financial Statements

The 2021 financial statements were audited by us, and we expressed an unmodified opinion on them in our report dated July 20, 2022. We have not performed any auditing procedures since that date.

*VonLehman & Company Inc.*

Fort Wright, Kentucky  
September 17, 2023



**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI  
STATEMENTS OF FINANCIAL POSITION**

**ASSETS**

	<b>December 31,</b>	
	<b>2022</b>	<b>2021</b>
	<b>(Reviewed)</b>	<b>(Audited)</b>
<b>Current Assets</b>		
Cash	\$ 1,243,612	\$ 1,370,439
Unconditional Promises to Give	203,535	61,761
Accounts Receivable	17,081	-
Employee Retention Credit Receivable	141,216	-
Other Receivables	2,883	4,493
Prepaid Expenses	6,031	19,669
Total Current Assets	1,614,358	1,456,362
<b>Property and Equipment, Net</b>	38,391	50,053
<b>Investments</b>	1,917,746	700,504
<b>Unconditional Promises to Give</b>	110,338	108,469
<b>Other Assets</b>		
Security Deposits	3,150	3,150
Right of Use Asset - Operating Leases	245,100	-
Total Other Assets	248,250	3,150
<b>Total Assets</b>	\$ 3,929,083	\$ 2,318,538

**LIABILITIES AND NET ASSETS**

<b>Current Liabilities</b>		
Accounts Payable	\$ 9,361	\$ 18,543
Accrued Expenses and Other Liabilities	30,241	36,207
Deferred Revenue	-	8,750
Operating Lease Liabilities	79,970	-
Total Current Liabilities	119,572	63,500
<b>Operating Lease Liabilities</b>	167,527	-
Total Liabilities	287,099	63,500
<b>Net Assets</b>		
Without Donor Restrictions		
Undesignated	1,061,292	876,666
Board Designated	1,377,357	1,097,767
Total Without Donor Restrictions	2,438,649	1,974,433
With Donor Restrictions	1,203,335	280,605
Total Net Assets	3,641,984	2,255,038
<b>Total Liabilities and Net Assets</b>	\$ 3,929,083	\$ 2,318,538

See accountants' report and accompanying notes.

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2022**  
(Reviewed)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>Revenue, Support, and Gains</b>			
Program Revenue	\$ 45,650	\$ -	\$ 45,650
Contributions	353,480	-	353,480
Capital Campaign, Net	91,938	1,024,807	1,116,745
Grants	158,752	58,498	217,250
Fundraising Events, Net	968,741	70,245	1,038,986
Net Investment Return	(30,397)	2,580	(27,817)
ERTC Revenue	141,216	-	141,216
	<u>1,729,380</u>	<u>1,156,130</u>	<u>2,885,510</u>
<b>Net Assets Released From Restriction</b>	<u>233,400</u>	<u>(233,400)</u>	<u>-</u>
	<u>1,962,780</u>	<u>922,730</u>	<u>2,885,510</u>
<b>Expenses</b>			
Program Services	1,112,255	-	1,112,255
Management and General	186,148	-	186,148
Fundraising and Development	200,161	-	200,161
	<u>1,498,564</u>	<u>-</u>	<u>1,498,564</u>
Change in Net Assets	464,216	922,730	1,386,946
<b>Net Assets, Beginning of Year</b>	<u>1,974,433</u>	<u>280,605</u>	<u>2,255,038</u>
<b>Net Assets, End of Year</b>	<u>\$ 2,438,649</u>	<u>\$ 1,203,335</u>	<u>\$ 3,641,984</u>

See accountants' report and accompanying notes.

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2021**  
**(Audited)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>Revenue, Support, and Gains</b>			
Program Revenue	\$ 35,520	\$ -	\$ 35,520
Contributions	320,575	-	320,575
Capital Campaign, Net	98,951	187,130	286,081
Grants	59,333	25,417	84,750
Fundraising Events, Net	1,026,281	32,054	1,058,335
Net Investment Return	7,452	4	7,456
Paycheck Protection Program Revenue	130,187	-	130,187
	<hr/>	<hr/>	<hr/>
Total Revenue, Support, and Gains	1,678,299	244,605	1,922,904
<b>Net Assets Released From Restriction</b>	<hr/>	<hr/>	<hr/>
	111,479	(111,479)	-
	<hr/>	<hr/>	<hr/>
Total Revenue, Support, Gains, and Reclassifications	1,789,778	133,126	1,922,904
	<hr/>	<hr/>	<hr/>
<b>Expenses</b>			
Program Services	929,659	-	929,659
Management and General	163,700	-	163,700
Fundraising and Development	206,967	-	206,967
	<hr/>	<hr/>	<hr/>
Total Expenses	1,300,326	-	1,300,326
	<hr/>	<hr/>	<hr/>
Change in Net Assets	489,452	133,126	622,578
<b>Net Assets, Beginning of Year</b>	<hr/>	<hr/>	<hr/>
	1,484,981	147,479	1,632,460
	<hr/>	<hr/>	<hr/>
<b>Net Assets, End of Year</b>	<u>\$ 1,974,433</u>	<u>\$ 280,605</u>	<u>\$ 2,255,038</u>

See accountants' report and accompanying notes.

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI  
STATEMENTS OF FUNCTIONAL EXPENSES**

	Year Ended December 31, 2022 (Reviewed)				Year Ended December 31, 2021 (Audited)			
	Program Services	Management and General	Fundraising and Development	Total	Program Services	Management General	Fundraising and Development	Total
Salaries and Wages	\$ 416,386	\$ 82,015	\$ 132,487	\$ 630,888	\$ 324,657	\$ 73,906	\$ 129,335	\$ 527,898
Temporary Services	-	-	-	-	9,459	2,153	3,768	15,380
Payroll Taxes	33,404	6,580	10,628	50,612	24,197	5,508	9,640	39,345
Employee Benefits	30,500	7,955	12,539	50,994	28,836	6,860	11,330	47,026
Meetings	138,934	1,202	3,610	143,746	110,917	1,039	213	112,169
Dues	34,698	371	499	35,568	24,574	216	471	25,261
Occupancy	121,966	8,941	15,644	146,551	106,801	9,788	17,129	133,718
Depreciation	-	11,662	-	11,662	-	24,385	-	24,385
NDSAN	32,971	-	7,944	40,915	39,486	-	-	39,486
Supplies	30,373	1,157	2,126	33,656	30,150	933	2,766	33,849
Information Technology	41,452	1,953	-	43,405	28,094	200	-	28,294
Printing	8,841	-	4,641	13,482	5,174	-	5,943	11,117
Bank Charges	-	26,372	-	26,372	-	20,829	-	20,829
Conferences	12,069	-	-	12,069	2,069	-	-	2,069
Accounting Dues	15,033	161	216	15,410	15,685	138	301	16,124
Contributions	110,846	-	-	110,846	123,891	-	-	123,891
Scholarships	37,660	-	-	37,660	14,386	-	-	14,386
Fundraising Events	-	-	81,234	81,234	-	-	90,345	90,345
Local Travel	6,495	329	1,178	8,002	3,965	-	994	4,959
Postage	3,503	289	505	4,297	5,339	484	871	6,694
Insurance	6,837	874	1,530	9,241	6,474	1,070	1,871	9,415
Accounting Fees	-	30,634	-	30,634	-	12,633	-	12,633
Copier	2,456	339	593	3,388	1,253	224	393	1,870
Professional Services	25,136	-	6,056	31,192	20,376	-	21,724	42,100
Payroll Processing	-	4,240	-	4,240	-	2,405	-	2,405
Books	861	56	-	917	1,232	29	16	1,277
Training	1,042	517	-	1,559	258	-	202	460
Cell Phones	2,138	512	-	2,650	2,386	900	-	3,286
DSAGC at 40	68,542	593	1,781	70,916	22,790	-	2,612	25,402
<b>Total Expenses by Function</b>	<b>1,182,143</b>	<b>186,752</b>	<b>283,211</b>	<b>1,652,106</b>	<b>952,449</b>	<b>163,700</b>	<b>299,924</b>	<b>1,416,073</b>
Less Expenses Included with Revenues on the Statements of Activities								
DSAGC at 40	(69,888)	(604)	(1,816)	(72,308)	(22,790)	-	(2,612)	(25,402)
Fundraising Events	-	-	(81,234)	(81,234)	-	-	(90,345)	(90,345)
	<b>(69,888)</b>	<b>(604)</b>	<b>(83,050)</b>	<b>(153,542)</b>	<b>(22,790)</b>	<b>-</b>	<b>(92,957)</b>	<b>(115,747)</b>
<b>Total Expenses Included in the Expense Section on the Statements of Activities</b>	<b>\$ 1,112,255</b>	<b>\$ 186,148</b>	<b>\$ 200,161</b>	<b>\$ 1,498,564</b>	<b>\$ 929,659</b>	<b>\$ 163,700</b>	<b>\$ 206,967</b>	<b>\$ 1,300,326</b>

See accountants' report and accompanying notes.

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI  
STATEMENTS OF CASH FLOWS**

	Years Ended December 31,	
	2022 (Reviewed)	2021 (Audited)
<b>Cash Flows From Operating Activities</b>		
Change in Net Assets	\$ 1,386,946	\$ 622,578
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities		
Depreciation	11,662	24,385
Net Investment Return on Investments	31,495	(4,927)
Changes in Operating Assets and Liabilities		
Accounts Receivable	(17,081)	185
Grants Receivable	1,610	-
Unconditional Promises to Give	(143,643)	(170,230)
Employee Retention Credit Receivable	(141,216)	-
Prepaid Expenses	13,638	(11,661)
Accounts Payable	(9,182)	(1,245)
Accrued Expenses and Other Liabilities	(5,966)	4,285
Deferred Revenue	(8,750)	8,750
Right of Use Asset - Operating Lease	79,520	-
Operating Lease Liability	(77,123)	-
	1,121,910	472,120
<b>Cash Flows From Investing Activities</b>		
Sale of Investments	240,887	-
Purchase of Investments	(1,489,624)	(70,440)
Purchase of Property and Equipment	-	(2,998)
	(1,248,737)	(73,438)
Net Cash Used by Investing Activities		
Net Change in Cash	(126,827)	398,682
<b>Cash, Beginning of Year</b>	1,370,439	971,757
<b>Cash, End of Year</b>	\$ 1,243,612	\$ 1,370,439

See accountants' report and accompanying notes.



**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI  
NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations**

Down Syndrome Association of Greater Cincinnati (the Organization) is a nonprofit organization established to empower individuals, educate families, enhance communities, and together, celebrate the extraordinary lives of people with Down Syndrome. The Organization's programs envision a community that embraces, supports, and inspires individuals with Down Syndrome to live healthy, self-determined and fulfilling lives, and uses its resources to achieve that vision. The Organization fulfills its mission by focusing its efforts in ten primary programs: Support at Every Age, Summer Programs, Summer Tutoring, Open Hangout, Independent Living Retreat, iCan Bike Camp, Social Clubs, Down Syndrome and Autism Support Groups, Community Groups and Ready to Hire.

The Organization's viability is dependent on the success of program services, contributions, and grants, etc. and the Organization's ability to collect on its contracts with customers.

**Use of Estimates**

The process of preparing financial statements in conformity with U.S. GAAP requires the use of estimates and assumptions regarding certain types of assets, liabilities, support, revenues, and expenses. Certain estimates relate to unsettled transactions and events as of the date of the financial statements. Other estimates relate to assumptions about the ongoing operations and may impact future periods. Accordingly, upon settlement, actual results may differ from estimated amounts.

**Accounts Receivable**

Accounts receivables are stated at contractual outstanding balances, net of any allowance for doubtful accounts. Accounts are considered past due if any portion of an account has not been paid in full within the contractual terms of the account or the anticipated due date. The Organization begins to assess its ability to collect receivables that are over 90 days past due and provides for an adequate allowance for doubtful accounts based on the Organization's collection history, the financial stability and recent payment history of the clients, and other pertinent factors. Accounts receivables are written off as uncollectable after the Organization has used reasonable collection efforts and deems them uncollectable. Based on these criteria, no allowance for doubtful accounts has been provided at both December 31, 2022 and 2021 since the Organization does not expect any material losses.

**Contract Liabilities**

Contract liabilities are reported as deferred revenue in the accompanying statements of financial position.

**Promises to Give**

The Organization records unconditional promises to give that are expected to be collected at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. The Organization determines the allowance for uncollectable promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. Based on these criteria, no allowance for uncollectable promises to give has been provided at both December 31, 2022 and 2021 since the Organization does not expect any material losses.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Investments**

Investments if purchased are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return (loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less any external and direct internal investment expenses. Cash equivalents, and other securities and investments held in brokerage accounts are protected by the Securities Investor Protection Corporation (SIPC) in the event of broker-dealer failure, up to \$500,000 of protection for each brokerage account with a limit of \$250,000 for claims of uninvested cash balances. The SIPC insurance does not protect against market losses on investments.

**Property and Equipment**

Property and equipment are stated at cost, or if donated, at fair value at the date of donation, and depreciated over the estimated useful lives of the related assets. Depreciation is computed using the straight-line method for financial reporting purposes. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized for items in excess of \$2,500.

The useful lives of property and equipment for purposes of computing depreciation are:

Leasehold Improvements	6 Years
Furniture and Fixtures, Computers, and Equipment	5 Years

**Long-Lived Assets**

Long-lived assets to be held and used are tested for recoverability whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are measured based on the fair value of the asset, and long-lived assets to be disposed of by sale are reported at the lower of the carrying amount or fair value less costs to sell. Long-lived assets were measured for impairment, and no adjustments were deemed necessary during both the years ended December 31, 2022 and 2021.

**Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**Net Assets Without Donor Restrictions** – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve, board-designated endowment, and use of greatest need contributions for the living well program.

**Net Assets With Donor Restrictions** – Net assets subject to donor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Revenue and Revenue Recognition**

*Revenue from Contracts with Customers*

Revenue is measured as the amount of consideration expected to be received in exchange for providing services. The Organization recognizes contract revenue for financial reporting purposes at a point in time. Depending on the terms of the contract, the Organization may defer the recognition of revenue and record a contract liability when a further performance obligation has not yet occurred.

The Organization's workshops include fees for services provided to individuals seeking down-syndrome related assistance, education, etc. as well as events aimed towards accomplishing these objectives. All revenue is recognized at a point in time, which is upon completion of these services or events.

The Organization records special events revenue equal to the cost of direct benefits to donors. Revenue for special events is recognized at a point in time, which is at the time of the event.

*Revenue from Contributions*

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met.

*PPP Revenue*

The Organization received funding in the amount of \$130,187, under the Paycheck Protection Program (PPP). The PPP, established as part of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), provides for loans to qualifying organizations for amounts up to 2.5 times the average monthly payroll expenses of the qualifying organization. The loans and accrued interest are forgivable within a 24-week period as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains other designated thresholds. The unforgiven portion of the PPP loan is payable over five years at an interest rate of 1%, with a deferral of payments until the date that the lender receives the forgiveness amount from the SBA. The Organization used the proceeds for purposes consistent with the PPP. The Organization accounted for the PPP Funding in accordance with ASC 958-605 Revenue Recognition for Nonprofit Entities. Revenue is recognized as eligible expenses and other conditions are substantially met or incurred.

During the year ended December 31, 2021, the Organization recognized revenue of \$130,187, as it determined eligible expenses and other conditions had been met regarding that portion of the PPP funding. This is recorded as payroll protection program revenue on the statements of activities. In April and September 2021, the loans were legally forgiven by the Small Business Administration, who has paid the lender the total amount of the loans.

*Employee Retention Credit*

The Coronavirus Aid, Relief, and Economic Security Act (CARES Act) provided an employee retention credit (CARES Employee Retention Credit), which is a refundable tax credit against certain employment taxes of up to \$5,000 per employee for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. Additional relief provisions were passed by the United States government, which extend and slightly expanded the qualified wage caps on these credits through September 30, 2021. Based on these additional provisions, the tax credit is now equal to 70% of qualified wages paid to employees during a quarter, and the limit on qualified wages per employee has been increased to \$10,000 of qualified wages per quarter. The Organization has determined that they meet the criteria to qualify for this tax credit under the CARES Act for certain quarters in 2020 and 2021. During the fiscal year ended December 31, 2022, the Organization recorded \$141,216 related to the CARES Employee Retention Credit on the Organization's statement of activities. As of December 31, 2022, the Organization has a \$141,216 employee retention credit receivable balance from the United States government related to the CARES Act, which is recorded on the statement of financial position.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Donated Services, Equipment, and In-Kind Contributions**

Donations of equipment and in-kind contributions are recorded as contributions at fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose.

Donated services are recognized as contributions if the services a) create or enhance nonfinancial assets or b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

The Organization has significant time contributed to its mission through volunteers, however, the statements of activities do not reflect the value of these services as they do not meet recognition criteria required under U.S. GAAP.

**Advertising Costs**

The Organization expenses advertising costs as they are incurred.

**Retirement Plan**

The Organization has an employee sponsored 401(k) profit sharing plan, which covers substantially all employees. The Organization makes a matching contribution equal to the employee contributions up to 3% of the employee's compensation. Organization profit sharing contributions to the plan are discretionary. By its nature, the plan is fully funded.

**Functional Allocation of Expenses**

The costs of programs and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. All expenses are allocated on the basis of estimates of time and effort of employees.

**Income Tax Status**

The Organization is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to the Internal Revenue Code.

The Organization has adopted the provisions of the accounting pronouncement related to accounting for uncertainty in income taxes. The Organization recognized no interest or penalties in the statements of activities for either of the years ended December 31, 2022 or 2021. If the situation arose in which the Organization would have interest to recognize, it would recognize this as interest expense and penalties would be recognized in other expenses. Currently, the prior three years are open under federal and state statute of limitations and remain subject to review and change. The Organization is not currently under audit, nor has the Organization been contacted by these jurisdictions.

Based on the evaluation of the Organization's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions has been recorded for either of the years ended December 31, 2022 or 2021.

**Adoption of New Accounting Standards**

*Lease Accounting Standard*

Effective January 1, 2022, the Organization adopted FASB ASC 842, *Leases*. The new standard establishes a right of use (ROU) model that requires a lessee to record an ROU asset and a lease liability on the statements of financial position for all leases with terms longer than 12 months. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the statements of activities. Leases with a term of less than 12 months will not record a right of use asset and lease liability and the payments will be recognized into profit or loss on a straight-line basis over the lease term.

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The Organization elected to adopt FASB ASC 842, *Leases*, using the optional transition method that allows the Organization to initially apply the new lease standard at the adoption date and recognize a cumulative effect adjustment to the opening balance of net assets in the period of adoption. As a result, the Organization reporting for the comparative period presented in the financial statements is in accordance with FASB ASC 840.

The Organization elected to adopt the package of practical expedients available under the transition guidance with the new standard. This package includes the following: relief from determination of lease contracts included in existing or expiring leases at the point of adoption, relief from having to reevaluate the classification of leases in effect at the point of adoption, and relief from reevaluation of existing leases that have initial direct costs associated with the execution of the lease contract. The Organization also elected to adopt the practical expedient to use hindsight to determine the lease term and assess the impairment of the right of use assets.

The adoption of FASB ASC 842, *Leases*, resulted in the following impact at January 1, 2022:

Right of Use Assets - Operating Leases	\$	<u>323,502</u>
Operating Lease Liabilities	\$	<u>323,502</u>

**Subsequent Events**

The Organization has evaluated subsequent events through September 17, 2023, which is the date the financial statements were available to be issued.

**NOTE 2 - LIQUIDITY**

Financial assets available for general use and without donor or other restrictions or designations limiting their use, within one year of the statements of financial position are comprised of the following:

	December 31,	
	2022	2021
Cash	\$ 1,243,612	\$ 1,370,439
Investments	1,917,746	700,504
Unconditional Promises to Give	313,873	170,230
Accounts Receivable	17,081	-
ERTC Receivable	141,216	-
Other Receivables	<u>2,883</u>	<u>4,493</u>
Total Financial Assets	<u>3,636,411</u>	<u>2,245,666</u>
Restricted and Designated Funds		
Unconditional Promises to Give, Time Restricted	(252,780)	(131,630)
Unconditional Promises to Give, Donor Restricted	(61,093)	(38,600)
Donor Restricted Endowment Funds	(760,719)	(40,204)
Board Designated Endowments	(342,190)	(259,835)
Board Designated Operating Reserve	(814,836)	(700,504)
Board Designated Living Well	(220,331)	(137,428)
Other Donor Restricted Funds Held	<u>(128,743)</u>	<u>(70,171)</u>
Total Restricted and Designated Assets	<u>(2,580,692)</u>	<u>(1,378,372)</u>
Total Financial Assets Available	<u>\$ 1,055,719</u>	<u>\$ 867,294</u>

**NOTE 2 - LIQUIDITY (Continued)**

The Organization's Board has designated an operating reserve and Quasi endowment which are subject to a zero-spending policy until reaching \$1,000,000. Although the Organization does not intend to spend from these Board designated cash and investments it has the right to use the funds if needed.

**NOTE 3 - CASH AND CASH FLOWS**

For purposes of the statements of cash flows, cash includes cash on hand and cash in checking and savings accounts.

At various times throughout the year, the Organization may have cash in financial institutions in excess of insured limits. The Federal Deposit Insurance Corporation (FDIC) insures account balances up to \$250,000 for each business depositor.

The Organization had noncash operating activities as follows:

	Years Ended December 31,	
	2022	2021
Right of Use Assets Obtained Through Operating Lease Liabilities	\$ 324,620	\$ -
	\$ 324,620	\$ -

**NOTE 4 - UNCONDITIONAL PROMISES TO GIVE**

Unconditional promises to give were as follows:

	December 31,	
	2022	2021
Amounts Promised		
Within One Year	\$ 203,535	\$ 61,761
In One to Five Years	110,338	108,469
Unconditional Promises to Give	\$ 313,873	\$ 170,230

**NOTE 5 - INVESTMENTS**

Investments consisted of the following:

Cash and Cash Equivalents	\$ 9,337	\$ 187,774
Mutual Funds	1,908,409	512,730
Total Investments	\$ 1,917,746	\$ 700,504

## NOTE 6 - FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

**LEVEL 1** - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

**LEVEL 2** - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

**LEVEL 3** - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following are descriptions of the valuation methodologies used for marketable securities measured at fair value. There have been no changes in the methodologies used at December 31, 2022 and 2021.

*Cash and Cash Equivalents* – Fair value approximates carrying value due to the initial maturities of the instruments being three months or less.

*Mutual Funds (Including Money Market Funds)*– Valued at the daily closing price as reported by the fund. Mutual funds held are open-end mutual funds that are registered with the SEC.

The preceding methods described may provide a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the operating date.

All investments were valued at Level 1 at both December 31, 2022 and 2021.

### Risks and Uncertainties

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credits risks. Due to the level of risks associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect account balances and amounts reported in the statements of financial position.

**NOTE 7 - PROPERTY AND EQUIPMENT**

Property and equipment and related accumulated depreciation consisted of the following:

	December 31,	
	2022	2021
Leasehold Improvements	\$ 197,082	\$ 197,082
Computers and Equipment	36,165	36,165
Furniture and Fixtures	10,048	10,048
	243,295	243,295
Less Accumulated Depreciation	204,904	193,242
Total Property and Equipment, Net	\$ 38,391	\$ 50,053

**NOTE 8 - CONTRACT BALANCES**

Receivables and contract balances from contracts with customers were as follows:

	Years Ended December 31,	
	2022	2021
Accounts Receivable		
Beginning of Year	\$ -	\$ -
End of Year	\$ 17,081	\$ -
Deferred Revenue		
Beginning of Year	\$ 8,750	\$ -
End of Year	\$ -	\$ 8,750

**NOTE 9 - LEASES**

The Organization has signed three operating leases for which right of use assets were recorded on the statements of financial position of the Organization. As of December 31, 2022, one lease is for the use of office space and the others are for equipment. These leases expire on various dates through December 2025.

The components of lease expenses that are included in the statements of activities are as follows:

	Year Ended December 31, 2022
<b>Lease Expense</b>	
Operating Lease Expense	\$ <u>83,062</u>



**NOTE 9 - LEASES (Continued)**

The following summarizes the cash flow information, weighted average lease term, and discount rate related to operating and financing leases as of and for the year ended December 31, 2022:

	Year Ended December 31, 2022
<b>Other Information</b>	
Cash Paid for Amounts Included in the Measurement of Lease Liabilities	
Operating Cash Flows from Operating Leases	\$ 80,664
ROU Assets Obtained in Exchange for New Operating Lease Liabilities	\$ 324,620
Weighted-Average Remaining Lease Term in Years for Operating Leases	3.00
Weighted-Average Discount Rate for Operating Leases	1.26%

The maturities of operating lease liabilities are as follows:

Years Ending December 31,	
2023	\$ 82,533
2024	84,118
2025	85,440
Total Undiscounted Cash Flows	252,091
Less Present Value Discount	(4,594)
Total Lease Liabilities	\$ 247,497

**Leases Under ASC 840, Leases**

The Organization leased office space and equipment under operating leases. Total lease expense incurred, including utilities and taxes, in 2021 was \$119,699.

**NOTE 10 - ENDOWMENTS**

The Organization's endowment consists of funds established to achieve a long-term investment objective. The endowment includes funds designated by the Board of Directors to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

*Investment Return Objectives, Risk Parameters and Strategies.* The Organization has adopted an investment policy, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term.

Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a checking account, which is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity.

**NOTE 10 - ENDOWMENTS (Continued)**

Therefore, the Organization expects its endowment assets, over time, to appreciate without exposure to unnecessary risk. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

*Spending Policy.* The Organization has not adopted a spending policy. The Organization has a goal to build the endowment to \$1,000,000 prior to allowing any distributions. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

Endowment net asset composition by type of fund as of December 31, 2022 is as follows:

	<u>Without Donor Restriction</u>	<u>With Donor Restriction</u>
Board-Designated Endowment Funds	\$ 342,190	\$ -
Next 40 Endowment Funds	<u>-</u>	<u>760,719</u>
Endowment Net Assets Composition by Type of Fund	<u>\$ 342,190</u>	<u>\$ 760,719</u>

Changes in endowment net assets for the year ended December 31, 2022 are as follows:

Endowment Net Assets, Beginning of Year	\$ 259,835	\$ 40,204
Contributions	82,065	717,935
Investment Return, Net	<u>290</u>	<u>2,580</u>
Endowment Net Assets, End of Year	<u>\$ 342,190</u>	<u>\$ 760,719</u>

Endowment net asset composition by type of fund as of December 31, 2021 is as follows:

Board-Designated Endowment Funds	\$ 259,835	\$ -
Next 40 Endowment Funds	<u>-</u>	<u>40,204</u>
Endowment Net Assets Composition by Type of Fund	<u>\$ 259,835</u>	<u>\$ 40,204</u>

Changes in endowment net assets for the year ended December 31, 2021 are as follows:

Endowment Net Assets, Beginning of Year	\$ 101,412	\$ 35,000
Contributions	158,400	5,200
Investment Return, Net	<u>23</u>	<u>4</u>
Endowment Net Assets, End of Year	<u>\$ 259,835</u>	<u>\$ 40,204</u>

**NOTE 11 - BOARD DESIGNATED NET ASSETS**

The Board designated net assets for the following purposes:

	December 31,	
	2022	2021
Endowment Purposes	\$ 342,190	\$ 259,835
Operating Reserve	814,836	700,504
Living Well	220,331	137,428
	\$ 1,377,357	\$ 1,097,767

**NOTE 12 - NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted as follows:

<b>Subject to Expenditure for Specified Purpose</b>		
Healthy Aging Program	\$ -	\$ 1,250
Outreach	4,916	10,000
Early Matters Programs	-	2,500
Educational Workshops	13,082	1,000
Educational Support Services	13,000	11,667
Journey to Independence	12,500	-
Living Well	-	11,700
Unconditional Promises to Give Restricted by Donors for		
Living Well	30,593	21,300
Endowment Purposes	30,500	17,300
	104,591	76,717
<b>Subject to Passage of Time:</b>		
Unconditional Promises to Give Without Donor Restrictions	252,780	131,630
Future Events	85,245	32,054
	338,025	163,684
<b>Subject to Spending Policy and Appropriations</b>		
Next 40 Endowment	760,719	40,204
Total Net Assets with Donor Restrictions	\$ 1,203,335	\$ 280,605

**DOWN SYNDROME ASSOCIATION OF GREATER CINCINNATI**

**NOTE 12 - NET ASSETS WITH DONOR RESTRICTIONS (Continued)**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows:

	Years Ended December 31,	
	2022	2021
<b>Satisfaction of Purpose Restrictions</b>		
Adult Programs	\$ -	\$ 52,000
Healthy Aging Program	1,250	-
Employment	-	37,550
Outreach	10,000	5,000
New Family Support	-	10,000
Educational Workshops	12,667	6,929
Early Matters	2,500	-
Living Well	25,707	-
Buddy Walk	18,054	-
iCan Bike Camp	14,000	-
Endowment	57,126	-
Next 40 Campaign	92,096	-
<b>Total Net Assets Released From Restrictions</b>	<b>\$ 233,400</b>	<b>\$ 111,479</b>

**NOTE 13 - FUNDRAISING EVENTS**

The Organization had fundraising revenues and expense as follows:

	Year Ended December 31, 2022		
	Revenue	Expenses	Net
Buddy Walk	\$ 807,354	\$ 24,317	\$ 783,037
Golf Outing	279,286	48,747	230,539
All Other Activities	33,580	8,170	25,410
	<b>\$ 1,120,220</b>	<b>\$ 81,234</b>	<b>\$ 1,038,986</b>
	Year Ended December 31, 2021		
	Revenue	Expenses	Net
Buddy Walk	\$ 764,053	\$ 24,417	\$ 739,636
Golf Outing	303,289	56,631	246,658
All Other Activities	81,338	9,297	72,041
	<b>\$ 1,148,680</b>	<b>\$ 90,345</b>	<b>\$ 1,058,335</b>

In 2022 and 2021, the Organization collaborated with another local nonprofit organization with a similar mission to jointly organize their golf outing. The golf outing is planned jointly with the expenses all recorded through the Organization. Once all revenue is determined an allocation of revenues based on a predetermined sliding scale is remitted to the local nonprofit organization. Total contribution remitted for the years ended December 31, 2022 and 2021 were \$110,846 and \$123,891, respectively.

**NOTE 14 - RETIREMENT PLAN**

During the years ended December 31, 2022 and 2021, the Organization incurred expenses related to the Organization sponsored retirement plan in the amounts of \$42,624 and \$39,503, respectively.